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7  
8 Attorney for Plaintiff SHAWNDA JACK,  
9 individually and on behalf of other members  
10 of the general public similarly situated  
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12  
13 **IN THE UNITED STATES DISTRICT COURT**  
14 **FOR THE SOUTHERN DISTRICT OF CALIFORNIA**

15 SHAWNDA JACK, individually and on  
16 behalf of other members of the general  
17 public similarly situated,

18 Plaintiff,

19 v.

20 HARTFORD FIRE INSURANCE  
21 COMPANY, a Connecticut Corporation;  
22 and DOES 1-50, Inclusive

23 Defendants

**CASE NO. 09-cv-1683-MMA (JMA)**

**CLASS AND COLLECTIVE ACTION**

**MEMORANDUM OF POINTS AND  
AUTHORITIES IN SUPPORT OF  
UNOPPOSED MOTION FOR FINAL  
APPROVAL OF CLASS ACTION  
SETTLEMENT**

Date: May 9, 2011  
Time: 2:30 p.m.  
Judge: Hon. Michael M. Anello  
Courtroom: 5

***Document Electronically Filed***

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**I. INTRODUCTION**

Named Plaintiff SHAWNDA JACK (“JACK”) was formerly employed by Defendant HARTFORD FIRE INSURANCE COMPANY (“HARTFORD”) (collective, “the Parties”) as a customer service representative from August, 2004 through February, 2009. (Dkt. # 1, ¶ 8.) On August 4, 2009, Plaintiff filed her complaint alleging violations of the Fair Labor Standards Act of 1938, the California Labor Code, the California Wage Orders and the California Business & Professions Code, seeking to recover unpaid compensation, penalties and interest on her own behalf and on behalf of a class of approximately twenty-six hundred (2,600) similarly situated persons. (Dkt. #1.)

After more than a year of litigation including exchanges and analyses of vast amounts of data and mediation before a highly-experienced mediator, Robert Kaplan, Esq., the Parties reached a comprehensive settlement (“Settlement”) as to a class of California non-exempt employees employed by Defendant within the four-year time period prior to the filing of Plaintiff’s complaint in which Defendant will pay up to the total sum of \$1,200,000 (one million two hundred thousand dollars) to resolve all of the claims asserted by Plaintiff on behalf of the members of the proposed class. (Sullivan Decl., ¶ 4.) The Settlement is claims-made; any Settlement proceeds not claimed by class members will remain the property of Defendant. (*Id.*)

On January 20, 2011, the Court granted preliminary approval of the class action settlement as requested by Plaintiff, and scheduled a final fairness hearing for May 9, 2011. (Dkt. 40.)

**II. INVESTIGATION IN THE CLASS ACTION**

The Parties conducted extensive investigation of the facts and law during the prosecution of this action. (Sullivan Decl., ¶ 5.) Such investigations included, *inter alia*, extensive collection of class members’ time records and expert analysis of voluminous data produced by Defendant. (*Id.*)

Counsel for the Parties further investigated the law as applied to the evidence discovered regarding Plaintiff’s claims, potential defenses, and the damages alleged by Plaintiff on behalf of the class. (*Id.* at ¶ 6) The accompanying declaration of Kevin D. Sullivan provides a detailed account of Class Counsel’s investigative efforts which preceded the Settlement.

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1 **III. SUMMARY OF SETTLEMENT TERMS**

2 Defendant will establish a settlement fund of \$1,200,000 (one million, two hundred thousand  
3 dollars) which shall be allocated as follows:

- 4 1. Net Settlement Amount: The total amount to be received by class members is up to  
5 \$801,100 (eight hundred and one thousand one hundred dollars) and shall collectively  
6 be referred to as the “Payout Fund.”
- 7 2. Fees Award to Class Counsel: The total amount to be received by Class Counsel shall  
8 not exceed \$360,000.00 (three hundred sixty thousand dollars). (Ex. 1, ¶ 21.)
- 9 3. Costs Award to Class Counsel: The total amount in cost reimbursement to Class  
10 Counsel shall not exceed \$15,000.00 (fifteen thousand dollars). (Ex. 1, ¶ 21.)
- 11 4. Enhancement Award to Class Representative: The total amount to be received by  
12 Plaintiff for performing her duties as Class Representative shall not exceed \$2,500 (two  
13 thousand five hundred dollars). (Ex. 1, ¶ 23.)
- 14 5. Penalties pursuant to the Private Attorneys General Act of 2004 (“PAGA”): The total  
15 amount allocated for penalties shall not exceed \$3,000 (three thousand dollars).  
16 Pursuant to Labor Code section 2699(i), 75% of this amount, or \$2,250 (two thousand  
17 two hundred fifty dollars) shall be sent to the California Labor & Workforce  
18 Development Agency. (Ex. 1, ¶ 15.)
- 19 6. Claims Administration: The total amount to be paid to the third-party claims  
20 administrator for mailing notice to class members and distributing payments shall not  
21 exceed \$18,400 (eighteen thousand four hundred dollars). (Ex. 1, ¶ 20.)

22 **IV. NOTICE TO THE CLASS COMPORTS WITH DUE PROCESS AND RULE 23**

23 Before final approval of a class action may be issued, notice of the settlement must be provided  
24 to the class. Fed. R. Civ. P. 23(e)(1). Rule 23 requires that the class receive “the best notice  
25 practicable under the circumstances, including individual notice to all members who can be identified  
26 through reasonable effort.” Fed. R. Civ. P. 23(c)(2)(B). Actual notice, however, is not required. *Silber*  
27 *v. Mabon*, 18 F.3d 1449, 1454 (9th Cir. 1994). Notice to the class must be “reasonably calculated  
28 under all the circumstances, to apprise interested parties of the pendency of the action and afford them

1 an opportunity to present their objections.” *Mullane v. Cent. Hanover Bank & Trust Co.*, 339 U.S. 306,  
2 314 (1950) (citations omitted).

3 Not only must notice of a class action settlement be properly disseminated to the class, its  
4 content must also “generally describe[] the terms of the settlement in sufficient detail to alert those  
5 with adverse viewpoints to investigate and come forward to be heard.” *Churchill Vill., LLC v. Gen.*  
6 *Elec.*, 361 F.3d 566, 575 (9th Cir. 2004). Under Rule 23(c)(2)(B), the notice directed to the class must  
7 clearly, and in concise, plain, easily understood language, state: (a) the nature of the action; (b) the  
8 definition of the class certified; (c) the class claims, issues, or defenses; (d) that a class member may  
9 enter an appearance through an attorney if they desire; (e) that the court will exclude any member of  
10 the class upon request; (f) the method and time to request exclusion; and (g) that the judgment will be  
11 binding on class members. Fed. R. Civ. P. 23(c)(2)(B). These requirements have been strictly adhered  
12 to in this case.

13 In its January 20, 2011, Preliminary Approval Order, this Court found the form and methods  
14 of notice lodged in the preliminary approval papers to be “clearly comports with all constitutional  
15 requirements including those of due process. The Court further [found] that the proposed Class  
16 Notice, the Claim Form and the Request for Exclusion Form, are reasonable and adequate and will  
17 likely assist Class Members in the Claim Process. (Dkt. 40, 3:9-12.) CAC Services Group, LLC has  
18 fully implemented the directives of that Order, ensuring that virtually all Class Members received  
19 notice of the Settlement. (Hanson Decl., ¶¶ 5-10 .) Specifically, on February 14, 2011, the Notice was  
20 printed, personalized and mailed to 2,666 class members, each of whom were identified as class  
21 members by Defendant. (*Id.* at ¶ 6.) Notice reached nearly 96% of the Settlement Class. (*See id.* at ¶¶  
22 6(c), 10; *see also Ikonen v. Hartz Mountain Corp.*, 122 F.R.D. 258, 261 (S.D. Cal. 1988) (“[T]he  
23 Supreme Court does not require actual notice for all members of a class in every class action. With so  
24 many potential class members here, other forms of notice, such as notice by mail, publication, and  
25 radio and television broadcast, could be the ‘best practicable’ under the circumstances.”).

26 Accordingly, notice to the Settlement Class complied with the Preliminary Approval Order  
27 (Dkt. 40), Rule 23, and due process, plainly satisfying the standard of the “best notice practicable under  
28 the circumstances.”



1           **V. THE PROPOSED SETTLEMENT SHOULD BE GIVEN FINAL APPROVAL**

2           **A. PROCEDURAL OVERVIEW**

3           On August 4, 2009, Plaintiff filed this action against Defendant in United States District Court,  
4 Southern District of California, alleging wage and hour claims under both California and federal law.  
5 (Dkt. # 1; Sullivan Decl., ¶ 10.) Plaintiff sought to represent classes defined as: (1) all current and  
6 former non-exempt employees of Defendant who have worked in the United States at any time within  
7 the three year time period prior to the filing of Plaintiff’s complaint and (2) all current and former  
8 non-exempt employees of Defendant who have worked in the state of California within the four year  
9 time period prior to the filing of Plaintiff’s complaint. (Dkt. # 1, ¶¶ 8-10; Sullivan Decl., ¶ 10.)

10           The complaint alleged Defendant’s (1) violation of the Fair Labor Standards Act of 1938 and  
11 California wage and hour law; (2) failure to provide employees duty-free meal periods; (3) failure to  
12 authorize and permit rest breaks; (4) failure to pay wages for all hours worked, including off-the-clock  
13 work and “rounding” of employee time records and wage rates; (5) failure to properly administer paid  
14 time off and make-up time; (5) failure to accurately calculate the regular rate of pay for purposes of  
15 overtime compensation; (6) failure to timely pay all final wages and any and all penalties; and (7)  
16 unfair business practice in violation of California Business & Professions Code section 17200 *et seq.*  
17 (Dkt. # 1; Sullivan Decl., ¶ 11.)

18           On February 22, 2010, Plaintiff filed her First Amended Complaint (“FAC”) to add a cause of  
19 action pursuant to California’s Private Attorneys General Act of 2004, codified as Labor Code section  
20 2698 *et seq.*, and provide additional clarity regarding her previously-alleged claims. (*Id.* at ¶ 12.)

21           Thereafter, the Parties engaged in extensive discovery where Plaintiff sought, and obtained,  
22 the production of all California class members’ time and payroll records, phone and computer logs,  
23 and IEX records which indicated when class members would log into Defendant’s business systems.  
24 (*Id.* at ¶ 13.)

25           As part of her investigation, Plaintiff took the depositions of Defendant’s persons most  
26 knowledgeable regarding (1) timekeeping policies and practices, (2) meal and rest period policies and  
27 practices, and (3) the calculation and provision of compensation from Defendant to its  
28 California-based, nonexempt employees during the limitations period, as well as Plaintiff’s former

1 supervisor. (Sullivan Decl., ¶ 14.) Defendant also took the deposition of Plaintiff. (*Id.*)

2 Plaintiff filed a motion for certification of a class of California non-exempt employees, and that  
3 motion was fully briefed by the parties. (Dkt. # 32-36; Sullivan Decl., ¶ 13.) Based on the pleadings  
4 and motion for certification, the parties have a firm understanding of the arguments and theories of  
5 both sides as well as the evidence obtained by both sides. (Sullivan Decl., ¶ 15.)

6 Simultaneously, the Parties conducted both informal and formal discussions of possible  
7 resolutions of the dispute. (*Id.* at ¶ 16.) On November 8, 2010, the Parties participated in a full-day  
8 mediation before Robert Kaplan, Esq., a well-respected mediator in class action “wage and hour”  
9 litigation. (Ex. 1, ¶ 4; Sullivan Decl., ¶ 16.) Although the case did not settle on that date, those  
10 discussions provided the Parties with invaluable insights concerning the strengths and weaknesses of  
11 the case, and the defenses to both liability and damages. (Sullivan Decl., ¶ 16.) On November 12,  
12 2010, Mr. Kaplan conveyed his mediator’s proposal to both Parties. (Sullivan Decl., ¶ 17.) This  
13 mediator’s proposal was agreed to by both Parties on November 15, 2010. (*Id.*) Subsequently, on  
14 December 15, 2010, the Parties executed an agreement entitled “Joint Stipulation of Class Action  
15 Settlement Agreement and Release of Class Action Claims” which governs the Parties’ Settlement,  
16 and is lodged herewith as Exhibit 1. (Sullivan Decl., ¶ 18.)

17 On January 20, 2011, the Court granted preliminary approval of the class action settlement as  
18 requested by Plaintiff, and scheduled a final fairness hearing for May 9, 2011. (Dkt. 40.)

19 Following a 45-day notice period where Settlement Class Members were given the opportunity  
20 to claim, opt-out, or do nothing, as well as an extended period to resolve late claims and disputes as  
21 to workweeks worked by Settlement Class Members, Plaintiff respectfully requests this Court:

- 22 1. Finally approve the class action Settlement, as set forth in the Settlement Agreement;
- 23 2. Finally certify the Settlement class in that Plaintiff and the class members are similarly  
24 situated for purposes of Rule 23 of the Federal Rules of Civil Procedure, as set forth  
25 in the Settlement Agreement;
- 26 3. Finally approve the form and method of notice which was sent to potential members  
27 of the class; and

28 ///

1 4. Finally approve the procedure used for the class members to submit claim forms,  
2 opt-outs, and/or objections.

3 By way of separate motion, Plaintiff also seeks approval of an award for (1) attorneys' fees,  
4 (2) reimbursement of litigation expenses, (3) approval of administrative expenses, (4) the class  
5 representative enhancement award, and (5) PAGA penalties.

6 **B. THE SETTLEMENT CLASS SATISFIES RULE 23(a)**

7 Here, the proposed Settlement Class satisfies the four prerequisites for class treatment as set  
8 forth in Rule 23(a). First the requirement of numerosity under Rule 23(a)(1) is satisfied in this case  
9 because the Settlement encompasses more than twenty-six hundred current and former employees of  
10 Defendant. (Hanson Decl., ¶ 14.) This number is more than sufficient to meet the numerosity  
11 requirement. *See Six (6) Mexican Workers v. Arizona Citrus Growers*, 904 F.2d 1301 (9th Cir. 1990)  
12 (certifying class consisting of 1349 class members).

13 Second, Rule 23(a)(2)'s requirement of commonality is satisfied. Plaintiff has raised the same  
14 claims—for restitution and economic damages for current and former employees of Defendant who  
15 worked as nonexempt employees during the class period—and all of those claims have been settled  
16 on terms that are identical for Class Members who are in similar circumstances. “The existence of  
17 shared legal issues with divergent factual predicates is sufficient, as is a common core of salient facts  
18 coupled with disparate legal remedies within the class.” *Hanlon v. Chrysler Corp.*, 150 F.3d 1011,  
19 1019 (9th Cir. 1998).

20 Third, the related requirement of typicality under Rule 23(a)(3) is satisfied because the claims  
21 of the named Plaintiff “are reasonably co-extensive with those of the absent class members; they need  
22 not be substantially identical.” *Hanlon*, 150 F.3d at 1020. Plaintiff was a nonexempt employee who  
23 experienced the same working conditions and alleges the same violations of the California Labor Code  
24 as those which will be resolved in the Settlement. Thus, as in *Hanlon*, the typicality requirement is  
25 satisfied.

26 Finally, adequacy is satisfied pursuant to Rule 23(a)(4). To determine adequacy, the Ninth  
27 Circuit looks to (1) the absence of any conflict between the named plaintiffs and class counsel, on the  
28 one hand, and the class members, on the other; and (2) whether the named plaintiff and class counsel

1 will vigorously prosecute the action on behalf of the class. *In re Mego Financial Corporation*, 213  
2 F.3d 454, 462 (2000); *Hanslon*, 150 F.3d at 1020.

3 Here, no conflict of interest exists between Plaintiff and the class members. Each settlement  
4 class member will receive economic relief under the settlement. To the extent there are differences  
5 in amount of compensation available to Settlement Class Members, those differences apply equally  
6 according to objective criteria and merely reflect variations in the Settlement Class Members' length  
7 of service piece rate installation technician positions.

8 **C. THE SETTLEMENT CLASS SATISFIES RULE 23(b)(3)**

9 The Settlement Class also satisfies the requirements of Rule 23(b)(3) that common questions  
10 of law and fact predominate over individual issues and that resolving the claims collectively through  
11 a class action is superior to litigating them individually. As the Ninth Circuit has stated, certification  
12 under Rule 23(b)(3) "is appropriate 'whenever the actual interests of the parties can be served best by  
13 settling their differences in a single action.'" *Hanlon*, 150 F.3d at 1022 (quoting 7A Wright, Miller  
14 & Kane, *Federal Practices & Procedures* § 1777 (2d ed. 1986).

15 As in *Hanlon*, any idiosyncratic difference among the Settlement Class Members' claims is  
16 vastly dwarfed by predominant common issues of fact and law. As such, the Court should find that  
17 predominance is satisfied. Finally, even if differences in the factual and legal circumstances of  
18 Settlement Class Members were problematic in a litigation context, the United States Supreme Court  
19 has explained that a settlement class need not be manageable as a trial class action in order to be  
20 certified as a settlement-only class. *Amchem Products, Inc. v. Windsor*, 521 U.S. 591, 619 (1997).  
21 Thus, irrespective of whether this case would be maintainable as a trial class, the Court can certify the  
22 Settlement Class because all requirements of Rule 23(a) and Rule 23(b)(3) are satisfied in this  
23 settlement context.

24 Accordingly, this Court should finally certify the Settlement Class proposed by the parties and  
25 confirm its decision to appoint Plaintiff as Class Representative and Sullivan & Christiani, LLP as  
26 Class Counsel for the Settlement Class.

27  
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1       **D.       STANDARDS FOR FINAL APPROVAL**

2               When considering a motion for final approval of a class action settlement under Rule 23(e),  
3 the Court’s inquiry is whether the settlement is “fair, adequate, and reasonable.” Fed. R. Civ. P.  
4 23(e)(2); *Hanlon*, 150 F.3d at 1026 (setting forth fairness and adequacy factors to be considered for  
5 approval of class settlement); *accord Rodriguez v. West Publ’g Corp.*, 563 F.3d 948, 963 (9th Cir.  
6 2009); *see also, Class Plaintiffs v. City of Seattle*, 955 F.2d 1268, 1276 (9th Cir. 1992). A settlement  
7 is fair, adequate, and reasonable when “the interests of the class are better served by the settlement than  
8 by further litigation.” Manual for Complex Litigation (Fourth) § 21.61 (2004). The decision to  
9 approve or reject a proposed settlement is vested in the Court’s sound discretion. *See, Class Plaintiffs*,  
10 955 F.2d at 1276. In exercising this discretion, “[t]his circuit has long deferred to the private  
11 consensual decision of the parties.” *Rodriguez*, 563 at 965; *see also, Hanlon*, 150 F.3d at 1027  
12 (approval of class settlement proper after several months of negotiation where there was “[n]o  
13 evidence of collusion”). Thus, in evaluating whether the settlement is fair and adequate, the Court’s  
14 function is not to second-guess the settlement’s terms.

15       **E.       STRENGTH OF PLAINTIFF’S CASE**

16               The first fairness factor addresses Plaintiff’s likelihood of success on the merits and the range  
17 of possible recovery. *See Rodriguez*, 563 F.3d at 964-65. In determining the probability of Plaintiff’s  
18 success on the merits, there is no “particular formula by which that outcome must be tested.” *Id.* at  
19 965. Rather, the Court’s assessment of the likelihood of success is “nothing more than an ‘amalgam  
20 of delicate balancing, gross approximations and rough justice.’ ” *Officers for Justice v. Civil Service*  
21 *Com’n of City and County of San Francisco*, 688 F.2d 615, 625 (9th Cir. 1982). Nor, at this stage,  
22 need the Court “reach any ultimate conclusions on the contested issues of fact and law which underlie  
23 the merits of the dispute, for it is the very uncertainty of outcome in litigation and avoidance of  
24 wasteful and expensive litigation that induce consensual settlements.” *Id.* Instead, the Court may  
25 presume that through negotiation, the parties, counsel, and mediator arrived at a reasonable range of  
26 settlement by considering Plaintiff’s likelihood of recovery. *See Rodriguez*, 563 F.3d at 965.

27               Class Counsel continues to believe that Plaintiff’s case is strong and that such strength is the  
28 reason that Class Counsel was able to succeed in obtaining Defendant’s commitment to a \$1,200,000

1 settlement from Defendant. (Sullivan Decl., ¶ 19.) For each claim and component of evidence,  
2 however, Defendant has asserted substantial defenses and counter-evidence which introduce  
3 uncertainty that Plaintiff would achieve a favorable result in her motion for class certification, as well  
4 as at trial. (Sullivan Decl., ¶ 20.) These factors are discussed in detail *infra*. Moreover, as will be  
5 discussed, unsettled issues of California law relating to certain of Plaintiff's claims present further  
6 uncertainty.

7 The proposed settlement is reasonable in view of the uncertainties associated with continued  
8 litigation of the contested issues in this case. (*Id.* at ¶ 21.) Among other things, the settlement provides  
9 Class Members with substantial monetary benefits. (*Id.*) In comparing the strength of Plaintiff's case  
10 with the proposed settlement, the proposed settlement is a fair resolution of the issues in this case. (*Id.*)

#### 11 **F. COMPLEXITY AND EXPENSE OF THE LITIGATION**

12 The second fairness factor—the complexity, expense, and likely duration of the litigation—also  
13 weighs in favor of approval. “Settlement avoids the complexity, delay, risk and expense of continuing  
14 with the litigation and will produce a prompt, certain, and substantial recovery for the Plaintiff class.”  
15 *Curtis-Bauer v. Morgan Stanley & Co.*, 2008 WL 4667090, \*4 (N.D. Cal. Oct. 22, 2008). Indeed,  
16 there is no doubt that the time and expense of continuing the litigation would be substantial, and that  
17 such transactional costs could significantly reduce whatever judgment, if any, Plaintiff could recover  
18 through litigation. The *Rodriguez* court found that approval under this factor was favored where, as  
19 here, significant procedural hurdles remained. *See Rodriguez*, 563 F.3d at 966. Avoiding such  
20 unnecessary and unwarranted expenditure of resources and time would benefit all parties and the  
21 Court. *See Enron Corp. Securities, Derivative & "ERISA" Litig.*, 228 F.R.D. 541, 565 (S.D. Tex.  
22 2005); *In re Prudential Sec. Inc. Ltd. P'ships Litig.*, 163 F.R.D. 200, 210 (S.D. N.Y. 1995).

23 The proposed settlement of Plaintiff's claims was reached after more than a year of litigation.  
24 (Sullivan Decl., ¶ 22.) No trial date had been set by the Court. (*Id.*) The class certification before the  
25 Court was pending at the time settlement was reached. (Dkt. # 36-37.) Should the Court have denied  
26 certification, there would have been added delay and expense in appealing such a denial. (Sullivan  
27 Decl., ¶ 22.)

28 ///

1           Additionally, the Court ordered that the class certification motion would be for only the  
2 California class, relating to claims alleged under the California Labor Code (Dkt. 16, ¶ 3); certification  
3 of the nationwide class for FLSA claims would be subsequent to that decision, as well as any potential  
4 appeal of an adverse order.

5           Given the length, complexity, and number of issues involved in a trial of the claims of over two  
6 thousand class members, it is possible that a jury may not have reached a unanimous verdict on all  
7 issues. Moreover, even if it did reach unanimous verdict, it is likely that an appeal would have  
8 followed. Avoiding such a trial and the subsequent appeals in this complex case strongly pushes in  
9 favor of settlement rather than further protracted and uncertain litigation.

10 **G. THE AMOUNT OFFERED IN SETTLEMENT**

11           The fourth fairness factor, the amount of recovery offered always weighs in favor of the  
12 fairness of the settlement. In assessing the consideration obtained by class members in a class action  
13 settlement, “[i]t is the complete package taken as a whole, rather than the individual component parts,  
14 that must be examined for overall fairness.” *Officers for Justice*, 688 F.2d at 628. In this regard, it is  
15 well-settled law that a proposed settlement may be acceptable even though it amounts to only a  
16 fraction of the potential recovery that might be available to the class members at trial. *See Linney v.*  
17 *Cellular Alaska P’ship*, 151 F.3d 1234, 1242 (9th Cir. 1998) (quoting *City of Detroit v. Grinnell Corp.*,  
18 495 F.2d 448, 455 and n. 2 (2d Cir. 1974); *see also Williams v. Vukovich*, 720 F.2d 909, 922 (6th Cir.  
19 1983) (court may not withhold approval merely because settlement is only a fraction of what a  
20 successful plaintiff would have recovered in a fully litigated case).

21           In this case, the gross settlement of \$1,200,000 is substantial. The settlement provides the class  
22 with significant monetary compensation in exchange for the release of their claims. The settlement  
23 provides a maximum payout of \$801,100 net of administrative fees and costs. The claims  
24 administrator reports that, as of April 21, 2011, it has received 1,320 claims, comprising of  
25 \$517,155.51 in value. (Hanson Decl., ¶ 11.) Consequently, the average payout to class members who  
26 returned a valid claim form is projected to be \$391.78 per class member. The highest payout claimed  
27 by a class member is \$791.27. (*Id.* at ¶ 16.)

28 ///



1           Given the risk and uncertainty of the litigation, the benefits of the settlement to the class make  
2 the settlement fair, just and reasonable.

3       **H.     THE EXTENT OF DISCOVERY COMPLETED AND THE STATE OF THE**  
4       **PROCEEDINGS**

5           The fifth fairness factor, the extent of discovery and the current state of the proceedings,  
6 likewise supports final approval. Substantial discovery has been conducted in this case, giving  
7 Plaintiff and Class Counsel “a good grasp on the merits of [her] case before settlement talks began.”  
8 *Rodriquez*, 563 F.3d at 967; *see also Jaffe v. Morgan Stanley & Co., Inc.*, 2008 WL 346417, \*9 (N.D.  
9 Cal. Feb. 07, 2008) (finding approval appropriate where parties had engaged in extensive discovery  
10 prior to settlement).

11           The proposed settlement was reached among the settling parties after the completion of  
12 extensive discovery. (Sullivan Decl., ¶23.) In connection with these discovery proceedings, numerous  
13 depositions were taken and thousands of pages of documents were exchanged by the parties. (*Id.*)  
14 Time-intensive analyses were conducted of these documents to ascertain the frequency and magnitude  
15 of the violations alleged in Plaintiff’s first amended complaint. (*Id.*) As a result, the proposed  
16 settlement was reached only after the parties had exhaustively examined the factual and legal bases  
17 of the disputed claims. (*Id.*) This fact strongly militates in favor the Court’s approval of the settlement.

18       **I.     ABSENCE OF COLLUSION**

19           “Before approving a class action settlement, the district court must reach a reasoned judgment  
20 that the proposed agreement is not the product of fraud or overreaching by, or collusion among, the  
21 negotiating parties . . . .” *Ficalora v. Lockheed Cal. Co.*, 751 F.2d 995, 997 (9th Cir.1985) (citing  
22 *Officers for Justice*, 688 F.2d at 625). Where a settlement is the product of arms-length negotiations  
23 conducted by capable and experienced counsel, the court begins its analysis with a presumption that  
24 the settlement is fair and reasonable. *See* 4 Newberg on Class Actions § 11.41.

25       **J.     THE EXPERIENCE AND VIEWS OF COUNSEL**

26           The experience and views of counsel also weigh in favor of approving the Settlement. Counsel  
27 for Defendant and proposed Class Counsel, both of whom have substantial experience in prosecuting  
28 and negotiating the settlement of class action and employment litigation, concur that the settlement



1 is fair, and proposed Class Counsel have recommended approval of the proposed settlement as in the  
2 best interests of the putative Settlement Class. *See Rodriguez*, 563 F.3d at 967 (“[p]arties represented  
3 by competent counsel are better positioned than courts to produce a settlement that fairly reflects each  
4 party's expected outcome in litigation,” *In re Pac. Enters. Sec. Litig.*, 47 F.3d 373, 378 (9th Cir.1995)”)  
5 *see also Isby v. Bayh*, 75 F.3d 1191, 1200 (7th Cir. 1996) (noting that a district court is “entitled to  
6 give consideration to the opinion of competent counsel that the settlement [is] fair, reasonable, and  
7 adequate”).

8 Class Counsel possess extensive experience in wage and hour class actions such as this case.  
9 (Sullivan Decl., ¶ 24.) Class Counsel aggressively negotiated discovery disputes with the resulted that  
10 they obtained documents, data and testimony, over Defendant’s objections. (*Id.*) That information  
11 permitted a thorough evaluation of the merits of the case as well as projections of Defendant’s  
12 exposure to liability. (*Id.*)

13 Additionally, Class Counsel prepared a motion for class certification which was strong enough  
14 to bring Defendant to the negotiating table in mediation, and reach a settlement before the Court  
15 prepared its ruling on certification. (Sullivan Decl., ¶ 25; Dkt. # 32, 37.)

16 Class Counsel strongly believe that the proposed settlement is a fair, adequate, and reasonable  
17 resolution of the Class’ dispute with Defendant, and is preferable to continued litigation. (Sullivan  
18 Decl., ¶ 26.)

#### 19 **K. REACTION OF THE CLASS MEMBERS TO THE PROPOSED SETTLEMENT**

20 Courts have repeatedly recognized that the “absence of any objectors strongly supports the  
21 fairness, reasonableness, and adequacy of the settlement.” *Barcia v. Contain-A-Way, Inc.*, 2009 WL  
22 587844 (S.D. Cal. Mar. 6, 2009). Indeed, “the absence of a large number of objections to a proposed  
23 class action settlement raises a strong presumption that the terms of a proposed class settlement action  
24 are favorable to the class members.” *Nat’l Rural Telecomm. Coop. v. DirecTV, Inc.*, 221 F.R.D. 523,  
25 529 (C.D. Cal. 2004). Thus, the Court may appropriately infer that a class action settlement is fair,  
26 adequate, and reasonable when few class members object to it.

27 Importantly, **no class member has filed an objection to the instant settlement.** (Hanson Decl.,  
28 ¶ 13.) On January 20, 2011, the Court entered an Order Granting Preliminary Approval and Settlement

1 Hearing. (Dkt. 40.) In its order, the Court preliminarily approved the proposed settlement, the  
2 proposed notice, and scheduled a final fairness hearing for May 9, 2011. (*Id.*) The court also made the  
3 following order with respect to when the class members could object to the settlement: “Deadline to  
4 file claims, Opt-Out or Object. *Stip.* ¶¶ 33-35. . . [is] 45 days after mailing Class Notice by Claims  
5 Administrator.” (*Id.* at 4:1.)

6 The Notice, which was mailed to each class member on February 14, 2011, prominently  
7 advised the class members of the requirements regarding objections in the body of the Notice itself:

8 Any objection must be in writing and state each specific reason in  
9 support of your objection and any legal support for each objection.  
10 Your objection must also state your full name, address, telephone  
11 number, date of birth and the dates of your employment with Hartford.  
12 To be valid and effective, any objections to approval of the Settlement  
13 must be filed with the Clerk of the Court and delivered to each of the  
14 above-listed attorneys no later than March 31, 2011.

15 (Hanson Decl., Ex. 1, ¶ IV(C).)

16 The Claims Administrator mailed notice packages to 2669 class members identified by  
17 Defendant’s records and undertook exhaustive measures to ensure that all reasonable steps were taken  
18 to ensure the Class Members’ receipt of those notice packages. (Hanson Decl., ¶¶ 6(a), 8.) In response,  
19 **no class member filed an objection to the settlement.** (*Id.* at ¶ 13.) This response by the class  
20 members provides further support for final approval. The absence of objections to a proposed class  
21 action settlement raises a strong presumption that the terms of a proposed class settlement are  
22 favorable to the class members. *See In re Marine Midland Motor Vehicle Leasing Litig.*, 155 F.R.D.  
23 416, 420 (W.D. N.Y. 1994); *Dillard v. City of Foley*, 926 F.Supp. 1053, 1063 (M.D. Ala. 1995); *In*  
24 *re Michael R. Milken & Assoc. Sec. Litig.*, 150 F.R.D. 46, 56-57 (S.D. N.Y. 1993); *In re Fleet/Norstar*  
25 *Sec. Litig.*, 935 F.Supp. 99, 107 (D. R.I. 1996).

26 Here, every Class Member was mailed the Court-approved notice of the proposed settlement.  
27 (Hanson Decl., ¶¶ 6(a), 8.) That notice contained a detailed narrative of the background of the  
28 litigation and the terms of the proposed settlement. (*Id.* at Ex. 1, ¶¶ I-II.) The notice also provided  
class members with clear instructions about how to object to the proposed settlement if the class  
members opposed final approval of the proposed settlement. (*Id.* at Ex. 1, ¶ IV(C).)

///

1 Class Members were given comprehensive information about the terms of the proposed  
2 settlement far exceeding the disclosure general required in class action settlements. *See, e.g., Gottlieb*  
3 *v. Wiles*, 11 F.3d 1004, 1013 (10th Cir. 1993) (to satisfy Rule 23(e), “[i]t is not necessary to give all  
4 of the details of the settlement, but only to ‘fairly apprise’ the class members of the terms of the  
5 settlement.”).

6 The claims administrator appointed by the Court in this matter tracked numerous statistics  
7 relating to the Class Members’ response to the settlement. Among them are the number of notice  
8 packages mailed (2,669) and the number of claims received (1,320). On its face, this would suggest  
9 a response rate of 49.5%. Although this response rate is, itself, substantial in a labor class action, it  
10 is not the best gauge of class member participation. Because Class Members’ shares of the payout  
11 fund are determined in proportion to the number of weeks they worked for Defendant, Class Members  
12 who worked longer in qualifying positions have a greater stake in the payout fund. Therefore, the  
13 *workweeks claimed as a percentage of the total of weeks worked* by all eligible class members is the  
14 most meaningful measure of participation. The 1,320 claims submitted by Class Members represent  
15 **64.5%** of the pool of eligible workweeks. (Hanson decl., ¶ 11.) This is an extraordinarily high  
16 participation rate. Additionally, the fact that **no class member filed an objection to the settlement**  
17 to the proposed settlement speaks volumes with respect to the overwhelming degree of support for the  
18 proposed settlement among Class Members. Positive reaction to the proposed settlement is compelling  
19 evidence that the proposed settlement is fair, just, reasonable, and adequate.

#### 20 **L. ANALYSIS OF THE CLASS CLAIMS AND ASSERTED DEFENSES**

21 In addition to the tangible, monetary value of the settlement, significant value should be placed  
22 on Defendant’s substantive change in its compensation policy. As set forth in Plaintiff’s motion for  
23 class certification, subsequent to the filing of the instant lawsuit, HARTFORD has confirmed that its  
24 policies regarding “work-time” and the payment of compensation to the class have changed. (Dkt. 32-  
25 1, 5:15-6:16.)

26 To summarize, prior to this litigation, Defendant would pay its employees according to  
27 whatever timesheets the employees entered, but these timesheets were not based upon accurate data.  
28 Each employee’s manager was able to have exact—to the minute—reports of when the employees

1 began work by turning on their phones or computers, but employees did not have access to these  
2 reports. The analysis of these timesheets showed that significant amounts of class members' work-  
3 time during the relevant limitations period was not being compensated.

4 When these allegations were brought to Defendant's attention, Defendant promptly changed  
5 its policy to have its managers meaningfully review its employees' timesheets for errors, and cross-  
6 check them with the time reports available to the manager.

7 Two items of note should be taken from this: (1) Plaintiff's prosecution of the lawsuit brought  
8 about substantive change in Defendant's policy which has ensured that Defendant's current and future  
9 employees are being paid to the minute, and (2) Defendant's response to Plaintiff's allegations has  
10 virtually negated any "willful" violations of the California Labor Code, including, but not limited to,  
11 Sections 203 and 226.7.

12 **1. Claims for Failure to Compensate for All Time Worked**

13 These claims are addressed immediately *supra*. These claims make up the largest monetary  
14 value of the class claims. Indeed, as most class members worked eight-hour shifts, much of the work-  
15 time which was not included in compensation to class members was overtime, entitling class members  
16 to one-and-one-half times their regular rates of pay for that time which went uncompensated.

17 Defendant vehemently opposed these claims, arguing that each class member was required to  
18 certify his/her time sheets before submitting them to their managers, and that any error is not the fault  
19 of Defendant. Moreover, Defendant argued that even where an employee would log in before his/her  
20 shift began, there was no conclusive way to prove an employee was "actually working" before/after  
21 his/her scheduled shift, asserting that any such inquiry would be highly individualized and grounds to  
22 deny class certification. Defendant offered numerous declarations from its employees, stating that  
23 when they arrived to work early, they would often eat breakfast, read the newspaper or magazines,  
24 check personal email, etc. in support of its motion.

25 Plaintiff's analysis established there were approximately 265,000 workweeks during the  
26 relevant limitations period. A sample analysis found a large majority of class members suffered  
27 damage of approximately \$2.50 to \$4.50 per workweek. However, often times there were instances  
28 where class members suffered no injury at all.

1           Based on the foregoing, assuming (1) Defendant’s compensation policy was found to be illegal,  
2 and (2) Plaintiff was able to obtain certification on this issue, Plaintiff valued this claim between  
3 \$530,000 and \$1,192,500. Should the Court have denied certification, or found Defendant’s policy  
4 to be legal, the value of these claims was \$0.00. Plaintiff did not include any portion for penalties in  
5 this valuation.

6           **2. Claims for Failure to Provide Meal Periods**

7           Presently, the meal period issue is up for review with the California Supreme Court. *Brinker*  
8 *Restaurant Corp. v. Sup. Ct.*, Cal.Rptr.3d 688 (2008); *Brinkley v. Public Storage*, 87 Cal.Rptr.3d 674  
9 (2009). Furthermore, while the California Supreme Court in *Murphy v. Kenneth Cole Productions,*  
10 *Inc.*, 40 Cal.4th 1094, 1096 (2007), established that meal period payments were wages, other courts  
11 are considering separate—but related—issues that may have impacted the parameters or amounts of  
12 any claimed damages. For instance, the issue of how a meal period must be “provided” (*i.e.* Does an  
13 employer have an affirmative obligation to ensure a 30 minute, uninterrupted meal period, or simply  
14 give the opportunity to take the meal period?) is currently unsettled. The settlement in this matter was  
15 reached only after consideration of these potentials.

16           Instances where class members were working during their meal periods were found in  
17 Defendant’s time records. However, such instances did not have such regular occurrence as  
18 Defendant’s failure to take into account computer and phone logs when calculating work-times.

19           Additionally, Defendant opposed these claims at the class certification stage, setting forth  
20 declarations from multiple employees, stating that they were never coerced or pressured to work  
21 through or skip meal periods.

22           If *Brinker* came down on the employer’s side, Plaintiff’s claims would be worthless. Plaintiff  
23 did not include any portion for penalties in this valuation, as any meal period violations were not  
24 willful.

25           Plaintiff valued these claims in a realistic range between \$200,000 and \$250,000.

26           **3. Claims for Failure to Provide All Hours Earned of Personal Time Off (“PTO”)**

27           HARTFORD required its employees to use PTO time if they arrive to work less than 60  
28 minutes late. However, HARTFORD limited PTO usage to a minimum of 15 minute increments.

1 Thus, when an employee arrived for work less than 15 minutes late, he/she lost compensable time, as  
2 a minimum of 15 minutes of PTO must be taken from their PTO bank. The PTO policy applied to all  
3 nonexempt employees. Upon hiring, and on every January 1, an employee receives a deposit of PTO  
4 hours into his/her PTO Bank.

5 HARTFORD also possessed a uniform tardiness policy. The tardiness policy applied to all  
6 nonexempt employees. Pursuant to the tardiness policy, absences of less than 60 minutes in duration  
7 are administered under the PTO policy. Specifically: time missed due to a tardy occurrence will be  
8 charged to the employee's PTO bank

9 However, for nonexempt employees, the minimum withdrawal from the PTO bank is 15  
10 minutes. Class Members experienced a loss of compensation as a result of this PTO policy. As an  
11 example, six minutes of tardiness would result in a class member giving up nine additional minutes  
12 (to reach a 15-minute increment) of PTO. A class member's regular rate of compensation would not  
13 start until the fifteen minute mark, and his/her PTO was used until that time. Thus, HARTFORD  
14 would fail to compensate a class member for nine minutes of his/her earned work-time in such a  
15 scenario.

16 Plaintiff valued this claim in a realistic range of between \$65,000 and \$150,000.

17 **4. Claims for Rounding Violations**

18 Prior to providing payroll to Class Members, Defendant would "edit" the recorded work-time,  
19 transferring the work-time to a different numerical system. The work-time (recorded on a system of  
20 1 to 60 minutes) is transferred to a separate system, based on 1 to 100. For example, 20 (out of a  
21 possible 60) work-minutes will be transferred to 0.33 (out of a possible 1.00). This "edit" process is  
22 standard and uniform as to class members.

23 Succinctly, Defendant would edit the work-time as follows: Defendant divides the minutes  
24 worked (ignoring hours) by 60, then deducts all but 2 decimals. For example, 20 minutes would be  
25 divided by 60, resulting in .3333333. HARTFORD then deducts all but 2 of the decimals, resulting  
26 in a representation of .33 (out of a possible 1.00).

27 The damage to Class Members was caused in the transfer of numerical systems. For example,  
28 if an employee is making \$15.00 an hour, and works 20 minutes, that employee should receive \$5.00

1 (or exactly one-third of 15). However, under Defendant’s system, the employee would receive only  
2 \$4.95 (\$15.00 divided by 100 equals 0.15. 0.15 multiplied by 33 equals \$4.95).

3 Defendant vehemently opposed these claims in its opposition to Plaintiff’s class certification.  
4 (Dkt. # 34, 7:23-25.) Defendant’s expert reported that the class was actually *overpaid* as a result of  
5 the rounding practices. (*Id.*)

6 Plaintiff valued these claims at as little as \$0.00 (should Defendant have prevailed), but  
7 realistically in the range of between \$500 and \$5,000. Plaintiff did not include any portion for  
8 penalties in this valuation, as any rounding violations were not willful.

9 **5. Claims for Wages Due and Owing at the Time of Termination**

10 California Labor Code section 203 imposes a waiting-time penalty where an employer willfully  
11 fails to pay wages to an employee who is discharged or who quits. Here, Plaintiff faced a significant  
12 challenge in obtaining these penalties, as the burden was placed on Plaintiff to establish the “willful”  
13 element. Accordingly, Plaintiff placed minimal value on these claims.

14 **6. Claims for PAGA Penalties**

15 It is this firm’s practice to fully pursue all available PAGA penalties only where the  
16 Defendant’s violations may be deemed willful. As the foregoing has stated, Defendant’s subsequent  
17 remedial changes in its compensation policies and practices negated any willful intent to underpay its  
18 employees. Accordingly, Plaintiff placed minimal value on these claims.

19 **M. THE SETTLEMENT PRESENTS A REASONABLE COMPROMISE PROVIDING**  
20 **SUBSTANTIAL BENEFITS TO THE CLASS MEMBERS**

21 The sum of the foregoing ranges is between \$795,500 and \$1,597,500. As the parties have  
22 settled for \$1,200,000, it is thus clear that the settlement is fair on its face. Accordingly, the settlement  
23 should receive final approval.

24 **N. PLAINTIFF IS A PROPER CLASS REPRESENTATIVE**

25 It is undisputed, for purposes of this settlement only, that Plaintiff JACK is a qualified class  
26 representative in that she and the members of the class are similarly situated. (*See* Ex. 1, ¶ 12.) Ms.  
27 JACK is a member of the class she represents, and has participated extensively in the prosecution and  
28 settlement of this matter. (Sullivan Decl., ¶¶ 27-31.) Ms. JACK spent more than sixty hours helping



1 prosecute the matter, including meeting with counsel, reviewing documents, clarifying dates and  
2 policies, reviewing discovery responses and document production, confirming the truthfulness of  
3 claims her counsel asserted, and offering input into the defenses alleged by HARTFORD. (*Id.*)

4 **VI. CONCLUSION**

5 In light of the foregoing, Plaintiff respectfully requests the Court issue an order certifying the  
6 class for the purposes of settlement and granting final approval of the settlement.

7  
8 Dated: April 24, 2011

**SULLIVAN & CHRISTIANI, LLP**

9 s/ Kevin D. Sullivan  
10 Kevin D. Sullivan  
11 Attorney for Plaintiff SHAWNDA JACK,  
12 individually and on behalf of other members of  
13 the general public similarly situated  
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