

1 NIAL P. McCARTHY (SBN 160175)  
nmccarthy@cpmlegal.com  
2 JUSTIN T. BERGER (SBN 250346)  
jberger@cpmlegal.com  
3 **COTCHETT, PITRE & McCARTHY, LLP**  
840 Malcolm Road  
4 Burlingame, CA 94010  
Tel.: (650) 697-6000/Fax: (650) 692-3606  
5 *Attorneys for Plaintiffs Julie Ross, Denise Nolfo,*  
*Maileen Aguilar, Minoosh Zarrinengar, Gwendolyn*  
6 *B. Cade, Ruth Calderon and Jaimie Ann Gebler*  
*(the "Ross Plaintiffs")*  
7 *[Other Ross Plaintiffs Attorneys follow jurat]*

8 FRANK J. COUGHLIN (SBN 164851)  
frank.coughlin@fjclaw.com  
9 **FRANK J. COUGHLIN**  
A Professional Law Corporation  
10 2677 N. Main Street, Suite 110  
Santa Ana, CA 92705  
11 Tel.: (714) 558-7886/Fax: (714) 558-7612  
*Attorneys for Plaintiff Alexandra Avery*

12 **SUPERIOR COURT OF THE STATE OF CALIFORNIA**

13 **IN AND FOR THE COUNTY OF ORANGE**

14 **ALEXANDRA AVERY, JULIE ROSS,**  
15 **DENISE NOLFO, MAILEEN AGUILAR,**  
16 **MINOOSH ZARRINENGAR,**  
17 **GWENDOLYN B. CADE, RUTH**  
**CALDERON and JAIMIE ANN GEBLER,**  
on behalf of themselves and on behalf of all  
others similarly situated,

18 Plaintiffs,

19 v.

20 **INTEGRATED HEALTHCARE**  
21 **HOLDINGS, INC.,** a Nevada Corporation;  
22 **WMC-SA, INC.,** a California Corporation  
d/b/a Western Medical Center – Santa Ana;  
23 **CHAPMAN MEDICAL CENTER, INC.,** a  
California Corporation d/b/a Chapman  
24 **Medical Center; COASTAL**  
25 **COMMUNITIES HOSPITAL, INC.,** a  
California corporation d/b/a Coastal  
26 **Communities Hospital; WMC-A, INC.,** a  
California corporation d/b/a Western Medical  
Center – Anaheim; and **DOES 1 through 50,**

27 Defendants.

**ELECTRONICALLY FILED**  
Superior Court of California,  
County of Orange

**07/18/2014** at 07:38:00 PM

Clerk of the Superior Court  
By Irma Cook, Deputy Clerk

Case No. 30-2009-00274060 (Lead Case)  
-and-  
Case No. 30-2010-0338805

**MOTION FOR FINAL APPROVAL OF  
CLASS ACTION SETTLEMENT**

Date: July 30, 2014  
Time: 8:30 a.m.  
Department: CX 102  
Judge: Hon. Robert J. Moss

Complaint Filed: June 5, 2009

**TABLE OF CONTENTS**

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

**NOTICE OF MOTION AND MOTION** ..... 1

**MEMORANDUM OF POINTS AND AUTHORITIES**..... 2

**I. INTRODUCTION**..... 2

**II. FACTUAL AND PROCEDURAL BACKGROUND** ..... 2

**III. SUMMARY OF MEDIATION AND THE SETTLEMENT** ..... 4

    A. Class Notice ..... 6

    B. No Class Members Opt-Out or Object and Over 77%  
        of Them Submitted Claims ..... 7

**IV. LEGAL STANDARD** ..... 7

**V. ARGUMENT**..... 9

    A. The Settlement Enjoys a Presumption of Fairness ..... 9

        1. The Settlement was Reached through Arms-Length Negotiations  
            Overseen by an Experienced Wage and Hour Mediator..... 9

        2. The Parties Entered into the Settlement with Substantial Knowledge  
            and Information as a Result of Investigation and Discovery ..... 10

        3. The Litigation and Settlement were Reached by Counsel with  
            Significant Experience in Wage and Hour Class Actions ..... 10

        4. The Class Members’ Reaction was Overwhelmingly Positive ..... 11

    B. Addition Relevant Criteria Confirm the Settlement is Fair and Reasonable ..... 12

        1. The Settlement Consideration Is Fair And Substantial..... 12

        2. The Settlement Enjoys Overwhelming Class Support..... 12

        3. The Settlement Extinguishes the Risk, Expense, and  
            Duration of Further Litigation ..... 13

**VI. CONCLUSION** ..... 144

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

**TABLE OF AUTHORITIES**

**CASES**

*7-Eleven Owners for Fair Franchising v. Southland Corp.* (2000)  
85 Cal. App. 4th 1135 ..... 8

*Dunk v. Ford Motor Co.* (1996)  
48 Cal. App. 4th 1794 ..... 7, 9

*Green v. Obledo* (1981)  
29 Cal. 3d 126 ..... 8

*Hanlon v. Chrysler Corp.* (9th Cir. 1998)  
150 F.3d 1011 ..... 8, 12

*In re Mego Financial Corp. Securities Litigation* (9th Cir. 2000)  
213 F.3d 454 ..... 8

*Kullar v. Foot Locker Retail, Inc.* (2008)  
168 Cal. App. 4th 116 ..... 9

*Outrigger Board of Governors v. Superior Court* (1980)  
103 Cal. App. 3d 573 ..... 7

*Rebney v. Wells Fargo Bank* (1990)  
220 Cal. App. 3d 1117 ..... 8

*Tech-Bilt, Inc. v. Woodward-Clyde & Associates* (1985)  
38 Cal. 3d 488 ..... 9

*Vasquez v. Superior Court* (1971)  
4 Cal. 3d 800 ..... 8

*Wershba v. Apple Computer, Inc.* (2001)  
91 Cal. App. 4th 224 ..... 8, 9, 12

1 **NOTICE OF MOTION AND MOTION**

2 Please take notice that on July 30, 2014 Plaintiffs Alexandra Avery, Julie Ross, Denise  
3 Nolfo, Maileen Aguilar, Minoosh Zarrinnegar, Gwendolyn B. Cade, Ruth Calderon and Jaimie  
4 Ann Gebler (collectively “Named Plaintiffs,” “Plaintiffs” or “Class Representatives”) will and  
5 hereby do move for an Order Granting Final Approval of the Class Action Settlement in this  
6 Litigation.

7 The motion is based upon this Notice of Motion and Motion, the Memorandum of Points  
8 and Authorities, the Declarations submitted herewith and the Court’s entire record in this matter.

9 The motion is made on the grounds that the Settlement is fair, adequate and reasonable,  
10 provides substantial, certain and immediate relief to the class, is unopposed by any class member  
11 and enjoys the overwhelming support of the Class, the Named Plaintiffs and Class Counsel.

12  
13 Respectfully submitted,

14 Dated: July 18, 2014

**COTCHETT, PITRE & McCARTHY, LLP**

15  
16 By:                   /s/ Justin T. Berger                    
17 NIALL P. McCARTHY  
18 JUSTIN BERGER  
19 ERIC J. BUESCHER  
20 840 Malcolm Road  
21 Burlingame, California 94010

*[Additional counsel listed on signature page]*

1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2 **I. INTRODUCTION**

3 This is the rarest of class action settlements. It is a non-reversionary class settlement for  
4 significant sums of money, with no objectors, and no opt-outs. Out of 2,599 class members, there  
5 have been no objections to the settlement, no opt-outs from the recovery and an incredible claim  
6 rate of over 77%. Over 90% of the fund has been claimed by class members, and because it is  
7 non-reversionary, each claimant will receive slightly more than they expected under the terms of  
8 the agreement and identified on the notice to the class. Moreover, the case resulted in a published  
9 appellate decision favorable to employees and consumers throughout California, and resulted in  
10 business practice changes by the Defendant.

11 By all measures, the Settlement – negotiated over a full day’s meditation session with Mr.  
12 Steven J. Rottman, Esq. in addition to months of subsequent and arms’ length negotiations  
13 between Class Counsel and counsel for Defendant – is more than fair, adequate and reasonable,  
14 and merits final approval of this Court.

15 Accordingly, pursuant to California Rules of Court, Rule 3.769(g) Plaintiffs Alexandra  
16 Avery, Julie Ross, Denise Nolfo, Maileen Aguilar, Minoosh Zarrinneagar, Gwendolyn B. Cade,  
17 Ruth Calderon, and Jamie Ann Gebler (collectively, “Named Plaintiffs”) hereby request the Court  
18 grant final approval of the Settlement Agreement (“Settlement”) in this matter. The proposed  
19 settlement is fair, reasonable, and adequate, results from objective, arms-length negotiation and  
20 meets the applicable criteria for this Court’s approval.

21 **II. FACTUAL AND PROCEDURAL BACKGROUND**

22 On June 5, 2009, Plaintiff Alexandra Avery filed her initial complaint against Defendant  
23 IHHI and Western Medical Center –Santa Ana. On January 25, 2010, Julie Ross, Denise Nolfo,  
24 and Maileen Aguilar filed a complaint against Defendant IHHI. On September 21, 2010, the  
25 Court ordered the two cases to be consolidated. On September 23, 2010, Plaintiffs Avery, Ross,  
26 Nolfo, and Aguilar filed their Consolidated Complaint. After these cases were consolidated,  
27 Plaintiffs Avery, Ross, Nolfo, Aguilar, Minoosh Zarrinneagar, Gwendolyn B. Cade, Ruth  
28 Calderon, and Jamie Ann Gebler (collectively, “Named Plaintiffs”) filed their First Amended

1 Consolidated Complaint (“the Complaint”) pursuant to the stipulation of the Parties, as approved  
2 by the Court on June 17, 2011.

3 This case concerns overtime claims based on Defendant’s “California Differential”  
4 compensation scheme, which applied to nurses, respiratory therapists and other 12-hour shift  
5 professionals employed by Defendant Integrated Healthcare Holdings, Inc. (“IHHI” or  
6 “Defendant”) at its four Orange County Hospitals: (1) WMC-SA, INC., dba Western Medical  
7 Center — Santa Ana; (2) Chapman Medical Center, Inc., dba Chapman Medical Center; (3)  
8 Coastal Communities Hospital, Inc., dba Coastal Communities Hospital; and (4) WMC-A, INC.,  
9 dba Western Medical Center — Anaheim. Plaintiffs alleged that instead of compensating  
10 employees with overtime premium pay based on their regular pay rate, Defendant’s pay plan  
11 applied a pay rate identified as a “California Differential,” sometimes referred to as the Cal. Diff.  
12 Pay Practice which artificially reduced the amount employees were paid by effectively  
13 eliminating overtime pay. Defendant’s pay plan created and perpetuated an artificially lower rate  
14 of pay for the first eight hours of any workday and then compensated Class Members at an  
15 overtime rate based on the artificial lower rate and, if necessary, applied the California  
16 Differential to equalize the amount Plaintiffs received. Defendant’s pay plan applied to all class  
17 members in the same way. Plaintiffs, therefore, alleged they were denied overtime pay and  
18 asserted related claims based on various FLSA and California Labor Code violations.

19 Defendant denies the claims alleged by Plaintiffs and denies that it violated the laws  
20 regarding overtime compensation. Defendant contends it never engaged in any unlawful, unfair,  
21 or fraudulent business practices and that it never engaged in any other wrongful conduct. The  
22 settlement resolve disputed and hotly contested claims.

23 On July 18, 2011, Defendant filed Notices of Motion and Motions to Compel Individual  
24 Arbitration with respect to each Named Plaintiff. After discovery related to the purported  
25 arbitration clauses relied upon by Defendants and full briefing on the matter, on October 21,  
26 2011, this Court denied each the motions, finding both that the Defendants had not demonstrated  
27 the existence of an agreement to arbitrate and that any such agreements Defendants had identified  
28 were both substantively and procedurally unconscionable and therefore unenforceable.

1 On December 9, 2011, Defendant filed its Notice of Appeal of the trial court's order  
2 denying arbitration. After full briefing, including supplemental briefs at the request of the  
3 Appellate Court, and oral argument, the Court of Appeal affirmed the trial court's decision  
4 denying Defendant's motions on June 27, 2013. Defendant's Petition for Rehearing and  
5 subsequent Request for De-Publication of Appellate Opinion were both denied.

6 The parties then engaged in a full day mediation before Steven J. Rottman, Esq., an  
7 experienced mediator, especially related wage and hour claims. While the mediation did not  
8 directly result in a settlement, the parties continued to negotiate, both with Mr. Rottman and  
9 directly between counsel, and eventually reached a tentative agreement. Counsel for the parties  
10 then continued their negotiations and eventually reduced their agreement to writing and submitted  
11 it to this Court for preliminary approval so that class members could receive notice of the  
12 Settlement and decide whether to participate, object or opt out. On April 4, 2014, the Court  
13 granted preliminary approval of the Settlement, and ordered notice to the class be given.

14 The details of the litigation and the work conducted by Class Counsel are provided in the  
15 accompanying declarations. *See e.g.*, Declaration of Frank J. Coughlin ("Coughlin Decl.") ¶¶ 7-  
16 29.

### 17 **III. SUMMARY OF MEDIATION AND THE SETTLEMENT**

18 On October 10, 2013, after submitting and exchanging mediation briefs, the Parties  
19 engaged in a full-day mediation before an experienced and well-regarded mediator, Mr. Steven J.  
20 Rottman, Esq., whom many consider as one of the preeminent mediators in the wage and hour  
21 area. *See* Coughlin Decl. ¶ 25. The Parties were unable to reach a settlement during the  
22 mediation. *See id.* However, after the mediation, both Parties, with the ongoing assistance of Mr.  
23 Rottman, participated in several months of significant settlement discussions to resolve the issues  
24 involved and to formulate an action plan. *Id.* at ¶¶ 26-29. The Parties only reached a settlement  
25 after Plaintiffs and Defendant analyzed the extent of damages and the strengths and weaknesses of  
26 the respective Parties' various claims and defenses. Considering the merits, risks, and costs  
27 involved, the Parties believe settlement, on the terms set forth herein, is in the best interest of their  
28

1 respective clients. Counsel have also discussed the terms of the proposed Settlement with the  
2 Named Plaintiffs, who believe the Settlement to be in the best interest of the Class members.

3 On April 4, 2014, the Court granted preliminary approval of the Settlement, and ordered  
4 notice to the class be given. Gilardi & Co., LLC (“Gilardi”) is the Settlement Administrator in  
5 this action. *See* Declaration of Adrien Bizouarn (“Bizouarn Decl.”) ¶ 1. Gilardi mailed a Notice  
6 Packet to 2,572 names on May 5, 2014. *Id.* at ¶ 3. On June 9, 2014, Gilardi received 27 more  
7 names from defense counsel that were left off the original class list. *Id.* at ¶ 4. Gilardi mailed a  
8 Notice Packet to those 27 names on June 13, 2014. *Id.* Combined, that yields a class size of  
9 2,599 members.

10 Class Counsel and Defendant have, through arms-length negotiations, agreed that Class  
11 Counsel will request the Court’s approval of service awards for the Named Plaintiffs in the  
12 amount of \$15,000, with no deductions, for those Named Plaintiffs whose depositions were taken  
13 in the Action. This applies to Alexandra Avery, Julie Ross, Maileen Aguilar, and Denise Nolfo.  
14 They have further agreed that Class Counsel will request the Court’s approval of service award of  
15 \$10,000, with no deductions, per Named Plaintiff for those Named Plaintiffs whose depositions  
16 were not taken in the Action. This applies to Minoosh Zarrinnegar, Gwendolyn Cade, Ruth  
17 Calderon, and Jamie Ann Gebler. *Id.* at p.7.

18 Defendant and Plaintiffs have, through arms-length negotiations, reached a basic  
19 agreement on the terms of the settlement for the class, and agreed that Class Counsel will request  
20 that the Court approve an award of costs and attorneys’ fees to be paid to Class Counsel in the  
21 total amount of not more than \$4,350,000 and costs not to exceed \$70,000. *See* Joint Stipulation  
22 of Class Action Settlement And Release (“Joint Stip”) at p. 14.

23 This is a non-reversionary settlement. From the \$14,500,000 total, Gilardi made  
24 deductions for (a) attorneys’ fees (\$4,350,000); (b) attorneys’ costs (\$70,000); (c) named plaintiff  
25 awards (\$100,000); (d) estimated employer-side tax obligations (\$895,958.32); and (e)  
26 administration costs (\$56,763). Bizouarn Decl. ¶ 13. The remaining amount set to be paid  
27 directly to class members is \$9,027,278.68. *Id.* This amount is referred to as the “Net Settlement  
28



1 Fund.” The estimated maximum claim value is \$30,119.11, and the estimated average claim  
2 value is \$3,474.70. *Id.*

3 Class members submitted timely claims for over 92% of the amount available. *See*  
4 Coughlin Dec. ¶ 5. Because most, but not all, Class Members made claims and the scheduled  
5 payments to Participating Class Members total less than 100% of the Net Settlement Fund, the  
6 value of each Participating Class Member’s Gross Individual Settlement Amount shall increase  
7 proportionately until the Net Settlement Fund is exhausted. *See* Joint Stip at pp. 17-18. This  
8 means that all class members who made claims will receive slightly more than the estimated  
9 amount provided on the notice to those class members.

10 Pursuant to the Settlement, all regular and overtime wages that were earned prior to  
11 November 22, 2010 by a Class Member while working during the Class Period and also during  
12 the Period of Coverage under a Collective Bargaining Agreement shall be reduced by 25% in  
13 calculating the Class Member’s percentage of the Net Class Settlement Fund. *Id.* The Parties  
14 agree that the appropriate treatment of individual payment is 50 percent wages and 50 percent  
15 interest penalties. *Id.* at p. 18

16 **A. Class Notice**

17 As stated above, Gilardi is the Settlement Administrator in this action. Bizouarn Decl. ¶ 1.  
18 Gilardi mailed a Notice Packet to 2,572 current and former employees on May 5, 2014. *Id.* at ¶ 3.  
19 On June 9, 2014, Gilardi received 27 more names from defense counsel that were left off the  
20 original class list. *Id.* at ¶ 27. Gilardi mailed a Notice Packet to those 27 names on June 13,  
21 2014. *Id.* Combined, that yields a class size of 2,599 members.

22 Prior to mailing the Class Notice, Defendant ran a complete check of all addresses for the  
23 Class Members using Defendant’s records and the National Change of Address Database. *See*  
24 Bizouarn Decl. at ¶ 6; Joint Stip at ¶ 14(a). From that investigation Defendant was able to  
25 assemble a mailing list of the most up to date addresses for the Class Members. Bizouarn Decl. ¶  
26 6. In addition, during that process Defendant received some packets with a forwarding address.  
27 *Id.* at ¶ 5. Defendant immediately re-mailed the Notice Packets to the forwarding address  
28 supplied by USPS. *Id.* Moreover, since mailing the Notice Packets to the class members,

1 Defendant received 333 Notice Packets with undeliverable addresses. *Id.* at ¶ 6. Through a third  
2 party locator, Defendant was able to find updated addresses for 266 of the class members, and  
3 then re-mailed Notice Packets to those class members. *Id.*

4 **B. No Class Members Opt-Out or Object and Over 77% of Them Submitted**  
5 **Claims**

6 Under the Parties' proposed settlement, and the Court's Preliminary Approval Order,  
7 Class Members had the opportunity to opt-out of the Agreement or to object to the Agreement.  
8 Class Members were permitted to opt-out by sending a written request for exclusion from the  
9 class to counsel for Defendant postmarked on or before **June 19, 2014** (or **July 28, 2014** for the  
10 supplemental mailing).

11 Class Members also had an opportunity to object to the proposed settlement. Under the  
12 terms of the Agreement, and the Court's Preliminary Approval Order, Class Members who  
13 wished to object were required to file with the Court and serve on counsel for the parties a written  
14 statement objecting to the settlement, on or before those same dates. Under the terms of the  
15 Settlement, Class Members who fail to file and serve timely written objections in the manner  
16 specified in the Settlement will be deemed to have waived any objections and will be foreclosed  
17 from making any objection (whether by appeal or otherwise) to the settlement.

18 There have been **zero** opt-outs and **zero objections** to the Settlement. *See* Coughlin Decl.  
19 ¶ 5; Bizouarn Decl. ¶¶ 14-15.

20 **IV. LEGAL STANDARD**

21 “[T]o prevent fraud, collusion or unfairness to the Class, the settlement or disapproval of a  
22 class action requires court approval.” *Outrigger Board of Governors v. Superior Court* (1980)  
23 103 Cal. App. 3d 573, 578-79 (citation, quotations omitted.) The court is required to determine  
24 whether the proposed class action settlement is fair, adequate, and reasonable. *Dunk v. Ford*  
25 *Motor Co.* (1996) 48 Cal. App. 4th 1794, 1801 (“*Dunk*”).

26 At the final approval stage, the Court must decide whether the proposed settlement is fair,  
27 adequate, and reasonable as a whole. *Dunk*, 48 Cal. App. 4th at 1801; *see also*, *Wershba v. Apple*

1 *Computer, Inc.* (2001) 91 Cal. App. 4th 224, 234 (“*Wershba*”); *7-Eleven Owners for Fair*  
2 *Franchising v. Southland Corp.* (2000) 85 Cal. App. 4th 1135, 1145 (“*7-Eleven Owners*”).

3 The court has broad discretion in determining whether a proposed class action settlement  
4 is fair. *Rebney v. Wells Fargo Bank* (1990) 220 Cal. App. 3d 1117, 1138. As the Ninth Circuit  
5 has explained:

6 . . . [t]he district court’s decision to approve or reject a settlement is  
7 committed to the sound discretion of the trial judge because he is exposed  
8 to the litigants, and their strategies, positions, and proof. *Hanlon v.*  
9 *Chrysler Corp.* (9th Cir. 1998) 150 F.3d 1011, 1026 [internal quotations  
10 and citations omitted]. Thus, [the appellate court] will affirm if the district  
11 court judge applies the proper legal standard and his [or her] findings of  
12 fact are not clearly erroneous. See *In re Pacific Enter. Sec. Litig.* (9th Cir.  
13 1995) 47 F.3d 373, 377.

14 *In re Mego Financial Corp. Securities Litigation* (9th Cir. 2000) 213 F.3d 454, 458.<sup>1</sup>

15 Accordingly, “[r]eview of the [trial] court’s decision to approve a class action settlement is  
16 extremely limited.” *Id.* The trial court’s decision will be reversed only for a “clear abuse” of that  
17 discretion. *Wershba*, 91 Cal. App. 4th at 235; *7-Eleven Owners*, 85 Cal. App. 4th at 1145-46;  
18 *Dunk*, 48 Cal. App. 4th at 1801-02.

19 Moreover, in exercising this discretion, the court must generally give “[d]ue regard . . . to  
20 what is otherwise a private consensual agreement between the parties.” *Dunk*, 48 Cal. App. 4th at  
21 1801. The court’s inquiry ““must be limited to the extent necessary to reach a reasoned judgment  
22 that the agreement is not the product of fraud or overreaching by, or collusion between, the  
23 negotiating parties, and that the settlement, taken as a whole, is fair, reasonable, and adequate to  
24 all concerned.”” *Id.* (internal citation omitted).

25 In California, the relevant factors to be considered by the Court in determining whether to  
26 approve a class settlement include the strength of Plaintiff’s case, the risk, expense, complexity,  
27 and likely duration of further litigation, the risk of maintaining class action status through trial,  
28 the amount offered in settlement, the extent of discovery completed and the state of the

---

<sup>1</sup> In resolving issues relating to class actions, California Courts frequently look for guidance to Rule 23 of the Federal Rules of Civil Procedure and – to the extent they are not inconsistent with California Jurisprudence – to federal cases applying Rule 23. *Vasquez v. Superior Court* (1971) 4 Cal. 3d 800, 821; *Green v. Obledo* (1981) 29 Cal. 3d 126, 145-46; *Dunk, supra*, 48 Cal. App. 4th at 1801, FN 7.

1 proceedings, the experience and view of counsel, the presence of a governmental participant, and  
2 the reaction of the class members to the proposed settlement. *Wershba*, 91 Cal. App. 4th at 244-  
3 45. This list of factors is not exclusive, and the trial court is free to engage in a balancing and  
4 weighing of factors, depending on the circumstances of each case. *Id.* at 245. The Court is not,  
5 however, to engage in a mini-trial of the merits. As explained in *Kullar v. Foot Locker Retail,*  
6 *Inc.* (2008) 168 Cal. App. 4th 116:

7 We do not suggest that the court should attempt to decide the merits of the  
8 case or to substitute its evaluation of the most appropriate settlement for  
9 that of the attorneys. However, as the court does when it approves a  
10 settlement as in good faith under Code of Civil Procedure section 877.6,  
the court must at least satisfy itself that the class settlement is within the  
“ballpark” of reasonableness.

11 *Id.* at 133 (citing *Tech-Bilt, Inc. v. Woodward-Clyde & Associates* (1985) 38 Cal. 3d 488, 499-  
12 500).

13 **V. ARGUMENT**

14 **A. The Settlement Enjoys a Presumption of Fairness**

15 The Court should begin its final-approval analysis with a presumption that the proposed  
16 settlement is fair, under the circumstances. “[A] **presumption of fairness** exists where: (1) the  
17 settlement is reached through arm’s-length bargaining; (2) investigation and discovery are  
18 sufficient to allow counsel and the court to act intelligently; (3) counsel is experienced in similar  
19 litigation; and (4) the percentage of objectors is small.” *Wershba*, 91 Cal. App. 4th at 245,  
20 quoting *Dunk*, 48 Cal. App. 4th at 1802 (emphasis added). Each of these criteria is satisfied here.

21 **1. The Settlement was Reached through Arms-Length Negotiations**  
22 **Overseen by an Experienced Wage and Hour Mediator**

23 This settlement was reached through arms-length settlement negotiations, overseen by  
24 experienced and well-regarded mediator, Mr. Steven J. Rottman, Esq. *See* Coughlin Decl. ¶ 25.  
25 Moreover, the Parties, together with Mr. Rottman, participated in several months of significant  
26 settlement discussions to resolve the issues involved and to formulate an action plan. *See id.* at ¶¶  
27 26-28. During these discussions, the parties fought extensively over every significant term of the  
28 proposed Settlement Agreement. *Id.*

1                                   **2.       The Parties Entered into the Settlement with Substantial Knowledge**  
2                                   **and Information as a Result of Investigation and Discovery**

3           The parties conducted significant investigation and discovery. Counsel has conducted  
4 extensive research of the issues presented; conducted witness interviews; consulted with other  
5 attorneys; met and conferred with opposing counsel; and propounded numerous sets of special  
6 interrogatories, supplemental interrogatories, and document production requests. Counsel also  
7 reviewed payroll records for all class members and analyzed payroll documents, various time  
8 records, collective bargaining agreements, policies, and other records provided by IHHI. Counsel  
9 took various depositions, including the deposition of Defendant’s person most knowledgeable.  
10 Defendant deposed four of the Named Plaintiffs.

11           There has therefore been extensive formal and informal discovery to inform Counsel and  
12 support their assessment that this Settlement is fair. Counsel has conducted extensive legal  
13 research regarding important aspects of the case to evaluate the benefits to the Class of settlement  
14 versus continued litigation. Counsel has also discussed the terms of the proposed Settlement with  
15 the Named Plaintiffs, who believes the Settlement to be in the best interests of the Class  
16 Members.

17           Given the merits, the risks, costs, and uncertainty of continued litigation, and the value of  
18 the settlement for the Class and for judicial economy, Class Counsel believes settlement on the  
19 terms set forth herein is in the best interest of the class. Further, all counsel, as well as the Named  
20 Plaintiffs, are well-informed on the nature of the claims and defenses and are in a position to  
21 evaluate the proposed Settlement for fairness. Coughlin Decl. ¶ 60

22                                   **3.       The Litigation and Settlement were Reached by Counsel with**  
23                                   **Significant Experience in Wage and Hour Class Actions**

24           The settlement proceedings and negotiations themselves were conducted by counsel  
25 experienced in consumer class actions and other complex litigation. *See e.g.*, Declaration of Eric  
26 Buescher (“Buescher Decl.”) ¶ 5; Declaration of Jerry K. Cimmet (“Cimmet Decl.”) ¶ 4;  
27 Coughlin Decl. ¶¶ 51-58 Class Counsel has extensive experience in similar cases and believes  
28 that the proposed Settlement is adequate, reasonable, fair, and in the best interests of all class  
members. Counsel for both sides have each handled multiple pay plan type cases, including

1 multiple cases with the very same California Differential Pay plan. This investigation and  
2 discovery has resulted in a Stipulation and Settlement that is strongly rooted in the factual  
3 circumstances of the case and is fair, adequate, and reasonable under all the circumstances.

4 Plaintiffs' Counsel includes Cotchett, Pitre & McCarthy, LLP ("CPM"), Frank J.  
5 Coughlin, A Professional Law Corporation, Jerry K. Cimmet, Law Offices of John M. Kelson and  
6 Gerald M. Werksman. CPM is nationally recognized as one of the premier advocates for  
7 employees subjected to violations of state and federal workplace laws. CPM is trained and  
8 experienced to represent clients in complex class actions involving employment issues and wage  
9 and hour violations.

10 Additionally, Mr. Coughlin of Frank J. Coughlin, APLC has been a licensed attorney for  
11 more than twenty years and has represented both plaintiffs and defendants in class action matters,  
12 and on state court appeals and appeals in the Ninth Circuit. He has extensive experience  
13 prosecuting wage and hour class action litigation and has been appointed class counsel in both  
14 state and federal courts and has handled numerous pay plan cases at trial and appellate court.  
15 Jerry K. Cimmet and John M. Kelson have extensive experience in class action and complex  
16 litigation and have appeared as class counsel in well over 20 such cases, including the prosecution  
17 of numerous wage and hour cases in state and federal courts, as shown by their curricula vitae  
18 attached to the declaration of Justin Berger. Gerald Werksman is likewise an experienced trial  
19 attorney who has appeared as counsel in a number of class actions. Counsel, therefore, are in a  
20 qualified position to evaluate the risks and benefits of both litigation and settlement, and hereby  
21 recommends this Settlement as fair and reasonable to all parties.<sup>2</sup>

#### 22 4. The Class Members' Reaction was Overwhelmingly Positive

23 Finally, there are **no objections or opt-outs** to the proposed settlement. Where, as here,  
24 the reaction of the class is overwhelmingly positive, the law strongly favors final approval. Not  
25

26 \_\_\_\_\_  
27 <sup>2</sup> The experience and resumes of Class Counsel are contained in the Declarations of Coughlin, ¶¶  
28 51-58; Buescher ¶ 4; Cimmet, Exh. 1; Kelson, Exh. 1; Werksman ¶¶ 2-4 filed herewith, as well as  
having been previously submitted to the Court in connection with Plaintiffs' Motion for  
Preliminary Approval of the Settlement.

1 only where there not opt outs or objections, but over 77% of eligible class members submitted  
2 claims, and over 92% of the fund was claimed. Coughlin Decl. ¶ 5.

3 For all of the above reasons, it is appropriate for the Court to *presume* that the proposed  
4 settlement is fair. As explained below, further analysis only confirms this presumption.

5 **B. Addition Relevant Criteria Confirm the Settlement is Fair and Reasonable**

6 In addition to satisfying all criteria of presumptive fairness, the settlement meets all  
7 relevant indicia that it is fair, reasonable, and adequate to all concerned. *See Wershba*, 91 Cal.  
8 App. 4th at 244-45.

9 **1. The Settlement Consideration Is Fair And Substantial**

10 In assessing the fairness, reasonableness, and adequacy of a proposed settlement, the  
11 Court must balance the benefits afforded to the Class, and the immediacy and certainty of a  
12 substantial recovery for them against the continuing risks of litigation. *See Wershba*, 91 Cal.  
13 App. 4th at 244-45. Here, the benefits to the Class are clear, demonstrable, immediate, and  
14 substantial. The proposed settlement provides for reimbursement for significant sums of money.  
15 The average recovery to class members is approximately \$3,470, with claims being made for up  
16 to \$30,119.11. *See Bizouarn Decl.* ¶ 13.

17 **2. The Settlement Enjoys Overwhelming Class Support**

18 It is appropriate for the Court to conclude that the settlement is fair, adequate, and  
19 reasonable when few Class Members object to it. *See Wershba*, 91 Cal. App. 4th at 244-45;  
20 *Hanlon v. Chrysler Corp.*, 150 F.3d at 1027 (“the fact that the overwhelming majority of the class  
21 willingly approved the offer and stayed in the class presents at least some objective positive  
22 commentary as to its fairness”). Defendant sent 2,599 Class Notices to the Class Members, and  
23 all Class Members had the opportunity to opt out of the class. *See Bizouarn Decl.* ¶¶ 3-6, 14.  
24 Zero class members opted out, and none objected. Over 77% of the class members made claims,  
25 claiming over 92% of the available fund. Coughlin Dec. ¶ 5. Here, the overwhelmingly  
26 favorable response by the Class demonstrates that final approval of the settlement is appropriate.

1                                   **3.       The Settlement Extinguishes the Risk, Expense, and Duration of**  
2                                   **Further Litigation**

3                                   By settling, Named Plaintiffs and the Class Members avoided the delays and risks of  
4 further litigation. Plaintiffs would nonetheless face many risks in continuing to litigate this case.  
5 IHHI opposed this case from the outset, denying any wrongdoing or legal liability arising out of  
6 any of the facts or conduct alleged in Plaintiffs' Complaint. IHHI continues to deny that Plaintiffs  
7 and the Class have suffered damage that IHHI violated the laws regarding overtime  
8 compensation. IHHI also denies engaging in any unlawful or wrongful conduct. IHHI is  
9 represented by skilled and tenacious counsel and have vigorously denied liability and defended  
10 this case. Plaintiffs would have had to certify a class and defeat any attempts to decertify the  
11 class, defeat a motion for summary judgment and succeed at trial to obtain a successful result  
12 without a settlement.

13                                   If Defendant were to succeed on any of its arguments or at any of those stages, the value  
14 of Plaintiffs' claims would be reduced drastically. Moreover, bringing this litigation to a  
15 conclusion would likely take several more years. During this time, both parties would incur  
16 substantial attorneys' fees and costs and class members would continue to wait for overtime  
17 payments they have been owed for over five years.

18                                   Under the Settlement, Class Members will receive benefits that are both immediate and  
19 certain, thus avoiding the many obstacles that might have prevented them from obtaining relief  
20 through class certification, trial and/or appeal. Given the risks of continued litigation, and the  
21 substantial benefits of the proposed settlement, final approval of the settlement is warranted.  
22  
23  
24  
25  
26  
27

28                                   /////



1 **VI. CONCLUSION**

2 For the foregoing reasons, Plaintiffs respectfully request that the Court grant final  
3 approval of the Settlement.

4 Dated: July 18, 2014

**COTCHETT, PITRE & McCARTHY, LLP**

5 By:                   /s/ Justin T. Berger                  

6 NIALL P. McCARTHY  
7 JUSTIN BERGER  
8 ERIC J. BUESCHER  
840 Malcolm Road  
Burlingame, California 94010

9 **JERRY K. CIMMET**

10 Attorney at Law  
11 177 Bovet Road, Suite 600  
San Mateo, California 94402

12 **LAW OFFICES OF JOHN M. KELSON**

13 JOHN M. KELSON  
2000 Powell Street, Suite 1425  
14 Emeryville, California 94608

15 **GERALD M. WERKSMAN**

16 17702 Mitchell North  
Irvine, California 92614

17 *Attorneys for Plaintiffs Julie Ross, Denise Nolfo, Maileen*  
18 *Aguilar, Gwendolyn Cade, Ruth Calderon, Jaimie Gebler,*  
19 *Minoosh Zarrinnegar*

20 **FRANK J. COUGHLIN**

**A Professional Corporation**

21 FRANK J. COUGHLIN  
22 KIM-THAO T. LE  
2677 N. Main Street, Suite 110  
Santa Ana, California 92705

23 *Attorneys for Plaintiff Alexandra Avery*